

General Services Administration

Information Technology, Software & Services IT 70, SIN 132-51 Authorized Information Technology Schedule Pricelist Agileana LC, 427 Carlisle Dr, Suite B, Herndon, VA 20170 www.Agileana.com | 703.999.1232 | Results@Agileana.com

General Information

Contract GS-35F-395BA

SINs 132-51

Period 12 June 2014 - 11 June 2019

Size Small business

DUNS 962064064

URL www.Agileana.com

Contact Blake Newman

703.999.1232

Results@Agileana.com

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (http://www.gsaadvantage.gov).

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is <u>not</u> to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.



Price List

Authorized Federal Supply Schedule Price List (GSA IT 70)

SIN(s)	SERVICE PROPOSED	UNIT	PRICE				
			2014	2015	2016	2017	2018
132-51	Account executive	Hour	\$263.22	\$268.48	\$273.85	\$279.33	\$284.92
132-51	Product manager	Hour	\$263.22	\$268.48	\$273.85	\$279.33	\$284.92
132-51	Agile coach	Hour	\$263.22	\$268.48	\$273.85	\$279.33	\$284.92
132-51	IT project manager	Hour	\$167.51	\$170.86	\$174.28	\$177.76	\$181.32
132-51	Delivery manager	Hour	\$167.51	\$170.86	\$174.28	\$177.76	\$181.32
132-51	Senior developer	Hour	\$167.51	\$170.86	\$174.28	\$177.76	\$181.32
132-51	Technical architect	Hour	\$167.51	\$170.86	\$174.28	\$177.76	\$181.32
132-51	Developer	Hour	\$119.65	\$122.04	\$124.48	\$126.97	\$129.51
132-51	Interaction designer	Hour	\$119.65	\$122.04	\$124.48	\$126.97	\$129.51
132-51	Frontend developer	Hour	\$119.65	\$122.04	\$124.48	\$126.97	\$129.51
132-51	Backend developer	Hour	\$119.65	\$122.04	\$124.48	\$126.97	\$129.51
132-51	Security engineer	Hour	\$119.65	\$122.04	\$124.48	\$126.97	\$129.51
132-51	System administrator	Hour	\$100.50	\$102.51	\$104.56	\$106.65	\$108.78
132-51	DevOps engineer	Hour	\$100.50	\$102.51	\$104.56	\$106.65	\$108.78
132-51	Database administrator	Hour	\$100.50	\$102.51	\$104.56	\$106.65	\$108.78
132-51	Visual designer	Hour	\$100.50	\$102.51	\$104.56	\$106.65	\$108.78
132-51	Content strategist	Hour	\$100.50	\$102.51	\$104.56	\$106.65	\$108.78
132-51	Business analyst	Hour	\$100.50	\$102.51	\$104.56	\$106.65	\$108.78
132-51	Junior developer	Hour	\$81.36	\$82.99	\$84.65	\$86.34	\$88.07
132-51	Digital performance	Hour	\$81.36	\$82.99	\$84.65	\$86.34	\$88.07
	analyst						



Labor Category Descriptions

LABOR	GENERAL/SPECIALIZED
Account executive	A recognized expert in all aspects of the Information Technology services associated with the IT industry sector or government operations related to Software and Hardware IT Programs. Has held numerous significant positions with broad areas of responsibility within an industry or government sector. Uses broad knowledge and experience to design and incorporate imaginative, innovative, and creative IT solutions to complex and critical client IT projects. Provides on-site technical advice to support decision makers and is an expert in IT engineering, Database Design and Software Engineering making as it applies to the subject matter of expertise.
Product manager	Experience managing the delivery, ongoing success, and continuous improvement of one or more digital products and/or platforms.
Agile coach	Experience transforming initiatives to deliver lasting change within agencies that focus on delivering value for citizens.
IT Project manager	Responsible for the management and oversight for a IT Project. Responsible for leading all the staff assigned to the project specifically for IT related Projects and IT System Design work. Has extensive experience managing and overseeing IT Software and or Hardware implementation technical programs.
Delivery manager	Experience setting up teams for successful delivery by removing obstacles (or blockers to progress), constantly helping the team to become more self-organizing, and enabling the work the team does rather than impose how it's done. Manages one or more agile projects, typically to deliver a specific product or transformation via multi-disciplinary, high-skilled digital team. Adept at delivering complex digital projects, breaking down barriers to the team, and both planning at a higher level and getting into the detail to make things happen when needed. Defines project needs and feeds these into the portfolio/program process to enable resources to be appropriately allocated.
Senior developer	Responsible for the design and development of application prototypes, utilities, and solutions across multiple environments using full life-cycle methodologies (requirements definition, design, development, testing, and implementation). Will consult with clients and recommend best practices for successful implementation; interview customer technical personnel; gather technical requirements and develop design specifications. Will produce specifications and design documentation including process flow, object/class models, sequence diagrams, system and web services interface specifications, data dictionary and data model, etc. Can manage developers and junior developers.
Technical architect	Experience serving as the manager of complex technology implementations, with an eye toward constant reengineering and refactoring to ensure the simplest and most elegant system possible to accomplish the desired need. Understands how to maximally leverage the open source community to deploy systems on infrastructure as a service providers. Comfortable with liberally sharing knowledge across a multi-disciplinary team and working within agile methodologies. A full partner in the determination of vision, objectives, and success criteria.
Developer	Responsible for the design and development of application prototypes, utilities, and solutions across multiple environments using full life-cycle methodologies (requirements definition, design, development, testing, and implementation). Will produce specifications and design documentation including process flow, object/class models, sequence diagrams, system and web services interface specifications, data dictionary and data model, etc.
Interaction designer	The Interaction Designer / User Researcher / Usability Tester is part of a highly collaborative, multi-disciplinary team focused on improving usability, user experience, and driving user adoption and engagement. They are responsible for conducting user research, analysis & synthesis, persona development, interaction design, and usability testing to create products that delight our customers.
Frontend developer	Experience using modern, frontend web development tools, techniques, and methods for the creation and deployment of user-facing interfaces. Is comfortable working in an agile and lean environment to routinely deploy changes.
Backend developer	Experience using modern, open source software to prototype and deploy backend web applications, including all aspects of server-side processing, data storage, and integration with frontend development.



Security engineer	Experience serving as the security engineer of complex technology implementations in a
	product-centric environment. Comfortable with bridging the gap between legacy
	development or operations teams and working toward a shared culture and vision. Works
	tirelessly to ensure help developers create the most secure systems in the world while
	enhancing the privacy of all system users. Experience with white-hat hacking and
	fundamental computer science concepts strongly desired.
System	Responsible for supporting the design and development of application prototypes, utilities,
administrator	and solutions across multiple environments using full life-cycle methodologies
	(requirements definition, design, development, testing, and implementation). Will assist the
	developers in producing specifications and design documentation including process flow,
	object/class models, sequence diagrams, system and web services interface specifications,
	data dictionary and data model, etc.
DevOps Engineer	Experience serving as the engineer of complex technology implementations in a product-
	centric environment. Comfortable with bridging the gap between legacy development or
	operations teams and working toward a shared culture and vision. Works tirelessly to arm
	developers with the best tools and ensuring system uptime and performance.
Database	Is responsible for the design, support and maintenance of enterprise technology
administrator	infrastructure to include hardware configurations and logical architecture. Can lead internal
	design reviews and code reviews; perform unit testing and conduct system testing. Will
	assist with and provide input to implementation plans and operational plans
Visual designer	The Visual Designer starts with a deep understanding of the goals of customers and the
	business so that they can create experiences that delight. Visual Designers will be well-
	versed in all aspects of current visual design standards and trends and will be responsible
	for managing project design reviews, resource planning, and execution for all project work
	related to visual design.
Content strategist	Experience developing the strategy and execution of content across digital channels.
Business analyst	Familiar with a range of digital/web services and solutions, ideally where open source and
	cloud technologies and agile development methodologies have been applied. An eye for
	detail, excellent communication skills, ability to rationalize complex information to make it
	understandable for others to work, and ability to interrogate reported information and
	challenge sources where inconsistencies are found.
Junior developer	Responsible for supporting the existing infrastructure as well as develop new technologies
	as identified by supervisor and management through packaged and customized
	applications. Perform complete testing of Web applications, engaging users as necessary.
	Conduct all user acceptances testing, and report results. Develop database-driven Web
	interfaces. Team player and willing to teach and to learn.
Digital performance	Experience specifying, collecting, and presenting key performance data and analysis for a
analyst	given digital service. Supports Product Managers by generating new and useful information
	and translating it into actions that will allow them to iteratively improve their service for
	users. Possesses analytical and problem-solving skills necessary for quickly developing
	recommendations based on the quantitative and qualitative evidence gathered via web
	analytics, financial data, and user feedback. Confident in explaining technical concepts to
	senior officials with limited technological background. And comfortable working with data,
	from gathering and analysis through to design and presentation.



About Agileana LC

Size

Agileana is a Washington DC area small business holding a GSA IT 70 schedule that specializes in lean startup, agile software development, agile coaching, responsive web design, systems integration, implementation, social media marketing, search engine optimization (SEO), and 508 compliance.

Clients

We serve government agencies, nonprofit organizations, and member associations including the General Services Administration (GSA), Department of State, Administrative Conference of the United States (ACUS), World Bank, George Mason University, Georgetown University, Fed Scoop, Washington Post, National Public Radio (NPR), and the District of Columbia.

Capabilities

We have significant experience in open source content management system (CMS) solutions including Drupal and WordPress. An open source shop that practices strict adhereence to agile development.





Methodology

Agileana genuinely practices agile development methodology as we create innovative IT solutions, web and mobile applications, and Software as a Service (SaaS) platforms and frameworks.

Our typical team includes: Product Manager, Technical Architect, Interaction Designer, Content Strategist, Visual Designer, Frontend web developer, Backend web developer, DevOps engineer, Security engineer, Delivery manager, Agile coach, Business analyst, and Digital performance analyst.

We typically schedule monthly releases and weekly sprints, because it allows us to accurately measure progress to know if we are on track, break down user stories into enough granularity to estimate with accuracy, break the story down into meaningful tasks, develop user acceptance tests (definition of done) for each user story, and deliver quality, working software and deliverables in a short period of time.

We are huge fans of the GSA 18F Digital Services Playbook:

- 1. Understand what people need
- 2. Address the whole experience, from start to finish
- 3. Make it simple and intuitive
- 4. Build the service using agile and iterative practices
- 5. Structure budgets and contracts to support delivery
- 6. Assign one leader and hold that person accountable

- 7. Bring in experienced teams
- 8. Choose a modern technology stack
- Deploy in a flexible hosting environment
- 10.Automate testing and deployments
- 11. Manage security and privacy through reusable processes
- 12. Use data to drive decisions
- 13.Default to open



Contact Information

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Internet

www.Agileana.com



INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to	cneck one of the	following boxes:
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_	a.c	requested to effect one of the following boxes.
]	The Geographic Scope of Contract will be domestic and overseas delivery
]	The Geographic Scope of Contract will be overseas delivery only.

(X) The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION: PO Box 650863, Potomac Falls, VA 20165

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency will not agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance: **703-999-1232**



3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

- Block 9: G. Order/Modification under Federal Schedule Contract
- Block 16: Data Universal Numbering System (DUNS) Number: 962064064
- Block 30: Type of Contractor: B.
 - A. Small Disadvantaged Business
 - B. Other Small Business
 - C. Large Business
 - G. Other Nonprofit Organization
 - L. Foreign Contractor
- Block 31: Woman-Owned Small Business No
- Block 37: Contractor's Taxpayer Identification Number (TIN): 27-3241144
- Block 40: Veteran Owned Small Business (VOSB): B (SDVOSB)
 - A: Service Disabled Veteran Owned Small Business
 - B: Other Veteran Owned Small Business
- 4a. CAGE Code: **5YCN3**
- 4b. Contractor has registered with the Central Contractor Registration Database. (SAM.GOV)

5. FOB DESTINATION

6. DELIVERY SCHEDULE

- a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below: **As negotiated between the contractor and ordering agency.**
- b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.
- c. i. SIN 132-54 and SIN 132-55, ACCELERATED SERVICE DELIVERY (7 calendar days or less): the time required for COMSATCOM services to be available after order award. Under Accelerated Service Task Orders, service acceptance testing, unless otherwise required by the satellite provider or host nation, shall be deferred until Ordering Activity operations permit. N/A
- ii. SIN 132-54 and SIN 132-55, TIME-CRITICAL DELIVERY (4 hours or less): the time required for COMSATCOM services to be available after order award. Under Time-Critical Task Orders, service acceptance testing unless otherwise required by the satellite provider or host nation shall be deferred until Ordering Activity operations permit. Time-Critical



Delivery shall be predicated on the availability of COMSATCOM transponder capacity (contracted bandwidth and power, pre-arranged Host Nation Agreements, frequency clearance) or COMSATCOM subscription services (bandwidth, terminals, network resources, etc.). N/A

- iii. For SIN 132-54 and SIN 132-55, EXTENDED SERVICE DELIVERY TIMES: the time required under extenuating circumstances for COMSATCOM services to be available after order award. Such extenuating circumstances may include extended time required for host nation agreements or landing rights, or other time intensive service delivery requirements as defined in the individual requirement. Any such extended delivery times will be negotiated between the Ordering Activity and Contractor. N/A
- **7. DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.
 - a. Prompt Payment: 1% Net 10
 - b. Quantity Additional None
 - c. Dollar Volume 3% for orders exceeding \$100k
 - d. Other Special Discounts (i.e. Government Education Discounts, etc.)
- 8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

- 9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING: Not Applicable Outside the Scope of Contract
- **10. Small Requirements:** The minimum dollar of orders to be issued is \$100
- 11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)
- a. The Maximum Order for the following Special Item Numbers (SINs) is \$500,000:
 Special Item Number 132-51 Information Technology Professional Services
- 12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.
- **13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:** ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.



13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS

PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.



- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).
- **15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (I) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is http://www.gsaadvantage.gov

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. Ordering Activities procuring open market items must follow FAR 8.402(f).



For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if**-

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
 - (1) Time of delivery/installation quotations for individual orders;
 - (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
 - (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.
- c. The maintenance/repair service provided is the standard commercial terms and conditions for the type of products and/or services awarded.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

All areas are determined on a Task Order by Task Order basis

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the



BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE.

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant:

Yes X

No

The offeror is required to submit with its offer a designated area on its website that outlines the Voluntary Product Accessibility Template (VPAT) or equivalent qualification, which ultimately becomes the Government Product Accessibility Template (GPAT). Section 508 compliance information on the supplies and services in this contract are available at the following website address (URL): www.agileana.com

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.



Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is	placed under	er written autl	horization fr	om	dated
In	the event	of any inconsi	stency betw	een the term	ıs and
conditions of	this order a	and those of y	our Federal	Supply Sche	dule contract,
the latter wil	l govern.				

- 25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)
- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
 - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Component interfaces that support open standard interoperability, identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program, shall be identified within each individual proposal or task order. Interfaces will be identified by reference to an interface registered in the component registry located at www.core.gov.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)



TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.



5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - (1) Cancel the stop-work order; or
 - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS \square COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I \square OCT 2008) (DEVIATION I - FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.



9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.



- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.



16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

Agileana offers only the personnel who meet or exceed the minimum qualification requirements stated in the Commercial Labor Category Descriptions provided herein. Agileana allows experience to substitute for minimum education requirements and education to substitute for minimum years of experience. Agileana's criteria for substitution are as follows:

Undergraduate: An associate degree will equal 2 years of experience. A relevant bachelor's degree will equal 4 years of experience. A relevant Master's Degree will equal 6 years of experience. A Doctorate will equal 8 years of experience.

Experience: For every year of full time specific field experience, the person shall be credited with one-half Year of degree qualifications toward the values stated in the labor category descriptions.

GSA and/or the ordering activities may have access to any Agileana employee resume (by request) before, during, or after assignment of any GSA order. If for some extenuating reason a person assigned to an order must be replaced or substituted, the ordering activity will be notified in advance, in writing, and the substituted personnel will meet or exceed the required qualifications for the departing employee's labor category.

Labor Category	Education	Years of Experience	Functional Responsibility
IT Project Manager	Master's Degree	10 years	Responsible for the management and oversight for a IT Project. Responsible for leading all the staff assigned to the project specifically for IT related Projects and IT System Design work. Has extensive experience managing and overseeing IT Software and or Hardware implementation technical programs.
Senior Developer	Bachelor's Degree In a related IT field	10 years	Responsible for the design and development of application prototypes, utilities, and solutions across multiple environments using full lifecycle methodologies (requirements definition, design, development, testing, and implementation). Will consult with clients and recommend best practices for successful implementation; interview customer technical personnel; gather technical requirements and develop design specifications. Will produce specifications and design documentation including process flow, object/class models, sequence diagrams, system and web services interface specifications, data dictionary and data model, etc. Can manage developers and junior developers.
Developer	Bachelor's Degree In a related IT field	10 Years	Responsible for the design and development of application prototypes, utilities, and solutions across multiple environments using full lifecycle methodologies (requirements definition, design, development, testing, and implementation). Will produce specifications and design documentation including process flow, object/class models, sequence diagrams, system and web services interface specifications, data dictionary and data model, etc.



Junior Developer	Bachelor's Degree In a related IT field	4 Years	Responsible for supporting the design and development of application prototypes, utilities, and solutions across multiple environments using full life-cycle methodologies (requirements definition, design, development, testing, and implementation). Will assist the developers in producing specifications and design documentation including process flow, object/class models, sequence diagrams, system and web services interface specifications, data dictionary and data model, etc.
Systems Administrator	Bachelor's Degree In a related IT field	6 Years	Is responsible for the design, support and maintenance of enterprise technology infrastructure to include hardware configurations and logical architecture. Can lead internal design reviews and code reviews; perform unit testing and conduct system testing Will assist with and provide input to implementation plans and operational plans
Database Administrator	Bachelor's Degree In a related IT field	6 Years	Responsible for supporting the existing infrastructure as well as develop new technologies as identified by supervisor and management through packaged and customized applications. Perform complete testing of Web applications, engaging users as necessary. Conduct all user acceptances testing, and report results. Develop database-driven Web interfaces. Team player and willing to teach and to learn.
Account Executive (IT Programs)	Master's Degree in an IT Related Field	15 years	A recognized expert in all aspects of the Information Technology services associated with the IT industry sector or government operations related to Software and Hardware IT Programs. Has held numerous significant positions with broad areas of responsibility within an industry or government sector. Uses broad knowledge and experience to design and incorporate imaginative, innovative, and creative IT solutions to complex and critical client IT projects. Provides on-site technical advice to support decision makers and is an expert in IT engineering, Database Design and Software Engineering making as it applies to the subject matter of expertise.
Product Manager	Master's Degree in an IT Related Field	15 years	Experience managing the delivery, ongoing success, and continuous improvement of one or more digital products and/or platforms.
Technical Architect	Master's Degree in an IT Related Field	15 years	Experience serving as the manager of complex technology implementations, with an eye toward constant reengineering and refactoring to ensure the simplest and most elegant system



			possible to accomplish the desired need.
			possible to accomplish the desired fleed.
			Understands how to maximally leverage the open source community to deploy systems on infrastructure as a service providers. Comfortable with liberally sharing knowledge across a multi-disciplinary team and working within agile methodologies. A full partner in the determination of vision, objectives, and success criteria.
Interaction Designer	Bachelor's Degree In a related field	10 years	The Interaction Designer / User Researcher / Usability Tester is part of a highly collaborative, multi-disciplinary team focused on improving usability, user experience, and driving user adoption and engagement. They are responsible for conducting user research, analysis & synthesis, persona development, interaction design, and usability testing to create products that delight our customers.
Content Strategist	Bachelor's Degree In a related field	5 years	Experience developing the strategy and execution of content across digital channels.
Visual Designer	Bachelor's Degree In a related field	5 years	The Visual Designer starts with a deep understanding of the goals of customers and the business so that they can create experiences that delight. Visual Designers will be well-versed in all aspects of current visual design standards and trends and will be responsible for managing project design reviews, resource planning, and execution for all project work related to visual design.
Frontend Web Developer	Bachelor's Degree In a related IT field	10 years	Experience using modern, frontend web development tools, techniques, and methods for the creation and deployment of user-facing interfaces. Is comfortable working in an agile and lean environment to routinely deploy changes.
Backend Web Developer	Bachelor's Degree In a related IT field	10 years	Experience using modern, open source software to prototype and deploy backend web applications, including all aspects of server-side processing, data storage, and integration with frontend development.
DevOps Engineer	Bachelor's Degree In a related IT field	5 years	Experience serving as the engineer of complex technology implementations in a product-centric environment. Comfortable with bridging the gap between legacy development or operations teams and working toward a shared culture and vision. Works tirelessly to arm developers with the best tools and ensuring system uptime and performance.
Security Engineer	Bachelor's Degree In a related IT field	5 years	Experience serving as the security engineer of complex technology implementations in a product-centric environment. Comfortable with bridging the gap between legacy development or operations teams and working toward a shared culture and vision. Works tirelessly to



			ensure help developers create the most secure systems in the world while enhancing the privacy of all system users. Experience with white-hat hacking and fundamental computer science concepts strongly desired.
Delivery Manager	Bachelor's Degree In a related IT field	5 years	Experience setting up teams for successful delivery by removing obstacles (or blockers to progress), constantly helping the team to become more self-organizing, and enabling the work the team does rather than impose how it's done.
			Manages one or more agile projects, typically to deliver a specific product or transformation via a multi-disciplinary, high-skilled digital team. Adept at delivering complex digital projects, breaking down barriers to the team, and both planning at a higher level and getting into the detail to make things happen when needed.
			Defines project needs and feeds these into the portfolio/program process to enable resources to be appropriately allocated.
Agile Coach	Master's Degree In a related field	10 years	Experience transforming initiatives to deliver lasting change within agencies that focus on delivering value for citizens.
Business Analyst	Bachelor's Degree In a related field	5 years	Familiar with a range of digital/web services and solutions, ideally where open source and cloud technologies and agile development methodologies have been applied. An eye for detail, excellent communication skills, ability to rationalize complex information to make it understandable for others to work, and ability to interrogate reported information and challenge sources where inconsistencies are found.
Digital Performance Analyst	Bachelor's Degree In a related IT field	5 years	Experience specifying, collecting, and presenting key performance data and analysis for a given digital service. Supports Product Managers by generating new and useful information and translating it into actions that will allow them to iteratively improve their service for users. Possesses analytical and problem-solving skills necessary for quickly developing recommendations based on the quantitative and qualitative evidence gathered via web analytics, financial data, and user feedback. Confident in explaining technical concepts to senior officials with limited technological background. And comfortable working with data, from gathering and analysis through to design and presentation.